



**Juan Ignacio Troccoli**  
*Managing Director/Partner*

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**EDUCATION**

- Austral University of Buenos Aires, Degree (International Taxation)
- University of Montevideo, Postgraduate Degree (International Taxation)
- Austral University of Buenos Aires, Postgraduate Degree (Corporate Law)
- Georgetown University, (International Taxation course)
- University of Montevideo, Master's Degree (Law and Tax Practice)
- University of the Republic Uruguay, Certified Public Accountant Degree
- Languages: Spanish, English, Portuguese

**AFFILIATIONS**

- Association of Accountants, Economists and Administrators of Uruguay
- International Fiscal Association (IFA)
- Uruguayan Tax Institute (IUET)
- Society of Trust and Estate Practitioners (STEP)

**AREAS OF SPECIALITATION**

- International and local taxation
- Corporate law
- Transfer pricing
- M&A

Juan Ignacio Troccoli is a Partner of Andersen in Uruguay. He manages the Tax and Accounting Department of the firm.

He specializes in advising local and foreign clients on fiscal, finance and accounting topics, cross border transactions, transfer pricing, due diligence processes, M&A, international tax structures and setting up operations within Uruguay to serve worldwide clients. Juan Ignacio also advises several multilateral institutions such as the World Bank Group and the National Industrial Chamber in Uruguay

Juan Ignacio co-founded Solution Alliance, a tax and accounting firm, in 2007. Previously, he worked in Guyer & Regules and at GAP Consultores.

He has participated as a speaker in several conferences on tax aspects, organized by: the Uruguayan Tax Administration, Japan/Uruguay Chamber, Offshore Investment Group, the Society of Trust and Estate Practicioners.

He regularly publishes articles related to tax topics in the Offshore Investment Magazine; the Observador Newspaper (Uruguay); Portfolio Magazine, and Revista del Instituto Uruguayo de Estudios Tributarios (IUET).

Juan is member of the Board of Directors of the Nordic / Uruguay Chamber.

Some important deals that Juan Ignacio has advised clients in include:

- The sale of Uruguay's leading beef producing company (British-owned) to one of the top global Japanese food companies.
- Start-up of a listed public Japanese company on their agriculture and industrial business in Uruguay
- Advice on the merging of the major supermarket chain of Uruguay
- Advising a Spanish construction company on the public offering for the major rail construction investment in Uruguay
- Advising and implementation of the holding entity for the LatAm operation of a public U.S. technology company (Fortune 500)
- Advising main Spanish telecommunications on LatAm operation from Uruguay